

募集職種	License Coordinator
雇用形態	正社員
募集人数	1名
待遇	経験等を考慮し、当社基準に準じます
通常営業時間	9:30~18:00
職務内容	<p>Overview</p> <ul style="list-style-type: none"> Generate sales and profit by effectively utilizing non-package rights (TV, digital, and overseas) of the pieces produced or bought by the producing department of the LAQ <p>Key Responsibilities</p> <ul style="list-style-type: none"> Contribute to the LAQ budget and sales of the company as a whole by maximizing sales of each production to which the company exercises its right <ul style="list-style-type: none"> ✓ Sales progress management to achieve the OP ✓ Collection and management of claim ✓ Secondary operation, including sales recording, demand, and administration Provide users in Japan and overseas with chances to utilize content through licenses and achieve high customer satisfaction <ul style="list-style-type: none"> ✓ Negotiation on terms and conditions and conclusion of contracts (in Japan and overseas) ✓ Maintenance of various materials to develop content ✓ Obtaining permission from producers and committees Hedge against risks and maximize the package business by the expansion of execution of rights acquired, acceleration of profit withdrawal, and improvement of conditions <ul style="list-style-type: none"> ✓ Increasing of new partners and clients ✓ Optimization of conditions for business development ✓ Formulate the master data of information of each type of rights, and make it available for appropriate utilization Maximize content by setting appropriate windows, enhancing synergy effect of each business unit of promotion and window stage <ul style="list-style-type: none"> ✓ Participation in planning preparatory meetings, and other meetings in the company ✓ Analysis of sales results and feedback to related departments ✓ Management of window schedule
応募資格	<p>Skills and Experience</p> <ul style="list-style-type: none"> Knowledge and understanding of entertainment content

	<ul style="list-style-type: none"> • Bargaining ability for the sale of programs and negotiations about licenses • Basic understanding of PC and coefficients • In charge of overseas markets: business English skills • In charge of music: technological knowledge about formats <p>Unique attributes of the Job/Personal Characteristics</p> <ul style="list-style-type: none"> • A sense of responsibility to achieve the sales budget • In-house coordinating ability • Foresight to read the market trend
<p>勤務地</p>	<p>本社／東京都港区愛宕 2 丁目 5 番 1 号 愛宕グリーンヒルズ MORI タワー 【交通手段】 東京メトロ日比谷線「神谷町駅」徒歩 4 分 / 都営地下鉄三田線「御成門駅」徒歩 3 分</p>
<p>応募方法</p>	<p>下記メールアドレスに 履歴書（写真貼付）、職務経歴書（日本語・書式自由）希望動機（800 字程度）3 点を PDF 書式にてお送りください。</p> <p>※応募書類はご返却は致しません（個人情報厳重に管理し、当社にて破棄させていただきます）ので、あらかじめご了承ください。</p> <p>選考通過の方にのみ追って連絡いたします。</p> <p>【書類送付先】 tommy.liu@nbcuni.com</p> <p>応募書類の本社への持参は固くお断りします。 応募書類は返却いたしませんのでご了承ください。 ご応募いただく個人情報は採用業務のみに利用し、他の目的での利用や第三者への譲渡・開示することはありません。</p>
<p>照会・問い合わせ</p>	<p>HR 採用アドレスまでお願いします。 tommy.liu@nbcuni.com</p>